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**Greece-Heraklio Attikis: Pipeline-design services  
2018/S 124-283638**

**Contract notice**

**Services**

Directive 2004/18/EC

**Section I: Contracting authority**

**I.1) Name, addresses and contact point(s)**

IGI-Poseidon SA

92, Marinou Antipa Ave. Depa SA Building

Contact point(s): Mr. George Kostopoulos, Technical Director

For the attention of: Mr. George Kostopoulos, Technical Director

GR 14121 Heraklio Attikis

Greece

Telephone: +30 2102701050

E-mail: [info@igi-poseidon.com](mailto:info@igi-poseidon.com), [d.manolis@depa.gr](mailto:d.manolis@depa.gr), [g.kostopoulos@depa.gr](mailto:g.kostopoulos@depa.gr), [matteo.restelli@edison.it](mailto:matteo.restelli@edison.it),  
[giulia.sacchetti@edison.it](mailto:giulia.sacchetti@edison.it)

Fax: +30 2102751067

**Internet address(es):**

General address of the contracting authority: <http://www.igi-poseidon.com>

**Further information can be obtained from:** The above mentioned contact point(s)

**Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:** The above mentioned contact point(s)

**Tenders or requests to participate must be sent to:** The above mentioned contact point(s)

**I.2) Type of the contracting authority**

Other: Private Company

**I.3) Main activity**

Other: Production, transport and distribution of gas and heat

**I.4) Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: no

**Section II: Object of the contract**

**II.1) Description**

**II.1.1) Title attributed to the contract by the contracting authority:**

Front End Engineering Design of Facilities (Compressor and Metering Stations) for the EastMed Pipeline Project

**II.1.2) Type of contract and location of works, place of delivery or of performance**

Services

Service category No 27: Other services

Main site or location of works, place of delivery or of performance: Greece, Cyprus

NUTS code CY00,EL43,EL54,EL63,EL65

**II.1.3) Information about a public contract, a framework agreement or a dynamic purchasing system (DPS)**

The notice involves a public contract

**II.1.4) Information on framework agreement**

**II.1.5) Short description of the contract or purchase(s)**

The Contract concerns the provision of Front end engineering design services related to the facilities (Compressor and metering stations) of the East Mediterranean project (EastMed)

The EastMed project has the following characteristics in relation to the Facilities FEED:

- Compressor stations in Cyprus (approx..100 MW), Crete (approx. 120 MW) for flow of approximately 10 Bscm/yr (sweet natural gas) and intermediate compressor station(s) on mainland Greece in an expansion phase, Fiscal metering and Pressure control stations at Entry and Exit points of the EastMed Pipeline system (subject to assessment and confirmation),
- the FEED services include definition and design deliverables to a level to enable EPC tendering including cost and schedule estimates, as detailed in para II.2.1 herein.

**II.1.6) Common procurement vocabulary (CPV)**

71322200, 71323200, 71320000

**II.1.7) Information about Government Procurement Agreement (GPA)**

The contract is covered by the Government Procurement Agreement (GPA): no

**II.1.8) Lots**

This contract is divided into lots: no

**II.1.9) Information about variants**

Variants will be accepted: no

**II.2) Quantity or scope of the contract**

**II.2.1) Total quantity or scope:**

Key elements of the scope include (indicatively and without limitation) the following:

- determination of optimum configurations based on hydraulic analyses (hydraulic study for whole pipeline system performed by others) and other
- code selection,
- sites selections and surveying,
- machinery selection and optimization,
- Layout design,
- process design,
- mechanical design,
- piping design and stress analysis,
- automation and controls systems design,
- electrical and instrumentation design,
- telecoms design,
- anti-corrosion design,
- civil design,
- buildings design,
- equipment sizing and specification,
- materials and construction specifications,
- materials take-off and bills of quantities,
- itemization and specification of long lead items (LLI),
- fulfilment of QHSE requirements,

- safety systems design,
- HAZID, HAZOP and SIL assessments,
- Risk assessments including QRA,
- project execution plan including time schedule and project risk analysis based on FEED results,
- project cost estimate including CAPEX and OPEX,
- design basis memorandum for project execution,
- support to EIA preparation and permitting (by others),
- interfacing to other elements of the project,
- pre-commissioning, commissioning and start-up specifications,
- O&M philosophy,
- spares philosophy.

Estimated value excluding VAT: 2 800 000,00 EUR

**II.2.2) Information about options**

Options: no

**II.2.3) Information about renewals**

This contract is subject to renewal: no

**II.3) Duration of the contract or time limit for completion**

Duration in months: 21 (from the award of the contract)

**Section III: Legal, economic, financial and technical information**

**III.1) Conditions relating to the contract**

**III.1.1) Deposits and guarantees required:**

At the next stage of this call, the selected candidates will be invited to a tender and submit their bids. After conclusion of the bids evaluation, the successful bidder will be required to provide, in accordance with the forms included in the Tender Documents, in Greek or English language:

- a bond equal to 5 % of contract price, issued by a bank operating within member states of EU with a validity up to the signature of the contract; and
- a Performance Bond, amounting to 10 % of the total value of the contract, upon signature of the contract and valid until final acceptance of the services.

**III.1.2) Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:**

Payment Conditions will be set out in the Invitation to tender documents.

**III.1.3) Legal form to be taken by the group of economic operators to whom the contract is to be awarded:**

Candidates may be either an individual company or a grouping of companies. In case of Joint venture or Consortium all members shall demonstrate experience on engineering of the facilities (Compressor and metering stations) for high pressure gas pipeline projects.

If the Contract is awarded to a grouping of economic operators, the legal form required by the grouping shall be:

- a main contractor to whom the Contract is awarded with named Sub-Suppliers/Subcontractors for whom the main contractor is responsible,
- a Joint venture of economic operators, or
- a Consortium of economic operators.

The legal formation will be required prior to any award but is not required for this call for participation or the subsequent negotiation. Candidates shall however be required to demonstrate agreements to legally form any proposed grouping of economic operators, during their submission to this Contract notice.

Joint ventures and Consortia shall nominate an economic operator as Leader.

A company which participates as a member of the Joint venture or Consortium of companies shall not participate in the Tender individually.

Reputable, widely recognized and suitably accredited FEED Engineers are sought.

**III.1.4) Other particular conditions**

The performance of the contract is subject to particular conditions: yes

Description of particular conditions: Draft conditions of the Contract will be set out in the Invitation to tender that will be issued to selected candidates, among them, the Liquidated damages to be applied to delayed deliverables, in respect to the delivery schedule agreed in the contract.

**III.2) Conditions for participation**

**III.2.1) Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers**

Information and formalities necessary for evaluating if the requirements are met: Information and formalities necessary for evaluating if requirements are met:

The Tender will take place in 2 stages. In the first stage a qualification of the candidates on the basis of the criteria described here below. In the second stage the qualified candidates will be invited to submit their full and committed tenders.

The participants shall be Engineering companies registered according to the EC Legislation, or European economic area (EEA) Country, or State with Association agreement with EU, having the right to participate in Public sector's tenders, or Joint ventures / Consortia of such companies, with the prerequisite the sole company which participates in the Bid or each member of the Joint venture / Consortium which participates in the Bid (as applicable), to submit the following documents:

- a) Registration document from an official Professional institution in compliance with Law of the country where the base or a legally operating department of the company is established. The document shall declare the capability of the company to undertake relevant services;
- b) Company Statute, according to the legislation of the country where the company is registered;
- c) Extracts from judicial records or failing this, equivalent documents issued by the competent Judicial or Administrative authorities of the country of origin or in case that the respective country does not issue the above documents or certificates, these can be replaced by an affidavit of the participating company and in case such a procedure is not provided for, by a declaration given before any judicial or administrative authority, Public Notary or competent professional organization, which would state that its representatives have not been prosecuted for any crime related to its/their business activity, practice or integrity e.g. professional misconduct, fraud, misappropriation of funds etc;
- d) Minutes of the board of directors, resolving the participation in the Tender and the appointment of a Legal Representative (including full contact details of the Legal Representative);
- e) Declaration of the acceptance for the appointment by the Legal Representative;
- f) Pre-agreement in the case of a Joint Venture or Consortium of companies, in accordance with paragraph III.1.3 above.

In case that any of the above documents is not prepared in English Language, said document shall be accompanied by official translation in English.

The Contracting entity reserves the right to exclude from invitation to tender any Candidate that it reasonably considers has or may have a conflict of interest with the objectives of the Contracting entity and/or the Eastern Mediterranean pipeline project.

**III.2.2) Economic and financial ability**

Information and formalities necessary for evaluating if the requirements are met: Candidates shall submit declarations for each economic operator that: I) It is not in a state of bankruptcy, under liquidation, obligatory management, compromise, or any other similar situation resulting from a similar procedure and that no procedure has been instigated against the economic operator for declaration in bankruptcy, obligatory management, compromise or any other similar situation or resulting from any other similar procedure. Candidates shall submit, for each economic operator, declarations that:

I) It has fulfilled its obligations, relating to the payment of Social Security contributions;

II) It has fulfilled its obligations relating to the payment of taxes, according to the Legislation of the country where it is established. In case that the documents are not prepared in English, they shall be accompanied by official translation in English.

III) Candidates shall submit audited annual accounts for the past 3 years for each economic operator and shall demonstrate financial management capabilities required for funding the services candidates with an average annual turnover of past 3 years lower than 3 300 000 EUR shall not be invited to tender. In the case of Joint venture or Consortium the average annual turnover of past 3 years for the candidate shall be assessed as the sum of the annual average turnover for each member.

### III.2.3) **Technical capacity**

Information and formalities necessary for evaluating if the requirements are met:

Track record of performing similar activities in past 8 years

Candidates shall demonstrate proven experience and references for relevant FEED services.

Any candidate that has not undertaken FEED services of comparable scale, technical scope and complexity over the last 8 years shall not be invited to tender.

Any candidate that has not successfully completed the design of at least one compressor station for Natural gas with a compression power equal to or greater than 75 MW and at least one fiscal metering station with a throughput of equal to or greater than 5 Bscm/y at entry/exit points, to a high pressure gas pipeline system shall not be invited to tender. In the case of Joint Venture or Consortium, the Leader to be nominated as per III.1.3) shall satisfy this minimum stipulation.

Candidates shall demonstrate their own track record in relation to the above; candidates shall not rely on the track record of other entities.

Candidates shall provide complete and meaningful profiles of economic operators. Candidates who are invited to tender shall as part of their core business regularly perform services of the same nature as those requested by the Contracting entity and shall be widely recognized as providers of such services.

Demonstration of resources

Candidates shall indicate and demonstrate access to in-house personnel resources that are adequate in terms of discipline coverage, number and qualification. Candidates shall indicate and demonstrate suitable facilities, equipment and systems appropriate to the services.

QA/QC and HSE certification:

- candidates shall demonstrate compliance of their QHSE management systems with recognized standards,
- candidates shall submit their safety record over the last 3 years including annual rate of injury and death of personnel.

Notwithstanding any selection for invitation to tender, the Contracting entity reserves the right to consider as contract award criteria the detailed capability of the Candidate in relation to the detailed scope.

### III.2.4) **Information about reserved contracts**

### III.3) **Conditions specific to services contracts**

#### III.3.1) **Information about a particular profession**

Execution of the service is reserved to a particular profession: no

**III.3.2) Staff responsible for the execution of the service**

Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the service: no

**Section IV: Procedure**

**IV.1) Type of procedure**

**IV.1.1) Type of procedure**

Negotiated

Some candidates have already been selected (if appropriate under certain types of negotiated procedures)  
no

**IV.1.2) Limitations on the number of operators who will be invited to tender or to participate**

**IV.1.3) Reduction of the number of operators during the negotiation or dialogue**

**IV.2) Award criteria**

**IV.2.1) Award criteria**

The most economically advantageous tender in terms of the criteria stated in the specifications, in the invitation to tender or to negotiate or in the descriptive document

**IV.2.2) Information about electronic auction**

An electronic auction will be used: no

**IV.3) Administrative information**

**IV.3.1) File reference number attributed by the contracting authority:**

IGI - POSEIDON Tender 03/2018

**IV.3.2) Previous publication(s) concerning the same contract**

no

**IV.3.3) Conditions for obtaining specifications and additional documents or descriptive document**

**IV.3.4) Time limit for receipt of tenders or requests to participate**

30.7.2018

**IV.3.5) Date of dispatch of invitations to tender or to participate to selected candidates**

**IV.3.6) Language(s) in which tenders or requests to participate may be drawn up**

English.

**IV.3.7) Minimum time frame during which the tenderer must maintain the tender**

**IV.3.8) Conditions for opening of tenders**

**Section VI: Complementary information**

**VI.1) Information about recurrence**

This is a recurrent procurement: no

**VI.2) Information about European Union funds**

The contract is related to a project and/or programme financed by European Union funds: yes

Reference to project(s) and/or programme(s): The EastMed Pipeline Project is included in the third list of Projects of Common interest and identified by the code number 7.3.1. The project has been selected to be co-financed with EU funds through the CEF (Connecting Energy Facilities) program (Action number 7.3.1-0023-CYEL-S-M-17), including the activities object of the present procurement scope.

**VI.3) Additional information**

1) No Specification or additional documents will be sent to the Candidates at this stage. Instructions to Tenderers will be issued to the Candidates who are selected to tender,

2) Candidates shall submit their reply in 2 hard and 2 electronic copies (CD or flash memories). One copy to the address in Athens indicated in I.1) (Name, addresses and contact point) and the second to the following address in Milan: IGI-Poseidon SA, c/o Edison SpA, Foro Buonaparte 31, 20121 Milan, Italy, FAO: Mrs. Giulia Sacchetti.

3) Candidates who are selected to be invited to tender will be required to indicate the names and professional qualifications of the specific staff responsible for the execution of the services. These details are not required for selection of candidates at this stage, but candidates must demonstrate access to staff meeting the minimum requirements for selection;

4) The present Contract notice is inserted in Poseidon's Web site (<http://www.igi-poseidon.com>);

5) The minimum time frame during which the tenderer must maintain the tender is 8 months from the date that will be stated for receipt of tender.

**VI.4) Procedures for appeal**

**VI.4.1) Body responsible for appeal procedures**

Natural Gas Submarine Interconnector Greece-Italy (IGI Poseidon SA)

92, Marinou Antipa Ave.

14121 Heraklion Attikis

Greece

E-mail: [info@igi-poseidon.com](mailto:info@igi-poseidon.com), [d.manolis@depa.gr](mailto:d.manolis@depa.gr), [g.kostopoulos@depa.gr](mailto:g.kostopoulos@depa.gr), [matteo.restelli@edison.it](mailto:matteo.restelli@edison.it), [giulia.sacchetti@edison.it](mailto:giulia.sacchetti@edison.it)

Telephone: +30 2102701050

Internet address: <http://www.igi-poseidon.com>

Fax: +30 2102751067

**VI.4.2) Lodging of appeals**

**VI.4.3) Service from which information about the lodging of appeals may be obtained**

Natural Gas Submarine Interconnector Greece-Italy (IGI Poseidon SA)

92, Marinou Antipa Ave.

14121 Heraklion Attikis

Greece

E-mail: [info@igi-poseidon.com](mailto:info@igi-poseidon.com), [d.manolis@depa.gr](mailto:d.manolis@depa.gr), [g.kostopoulos@depa.gr](mailto:g.kostopoulos@depa.gr), [giulia.sacchetti@edison.it](mailto:giulia.sacchetti@edison.it)

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Fax: +30 2102751067

**VI.5) Date of dispatch of this notice:**

28.6.2018